

Lois Jaenke, Account Executive

CIC



Lois Jaenke is a Commercial Account Executive at McClone Insurance Group. Her duties involve new business sales, service to existing clientele, as well as marketing of new and renewal coverage with insurance carriers.

Lois has been involved in Personal and Commercial insurance and has specialized in Commercial insurance lines since 1973. Her insurance career includes owning her own agency, as well as working with a major insurance carrier before joining McClone Insurance Group in 1986.

Lois received her CIC designation (Certified Insurance Counselor) in 1985 from The Society of Insurance Counselors, Austin, Texas, and continues with annual insurance education seminars.

The Aetna Casualty and Surety Company chose Lois to serve on their Agents Advisory Council from May, 1993 through May, 1995. She especially enjoys working with Fortune 500 Companies and bonding.

Currently Lois is serving on the Board of Directors for Lutheran Homes of Oshkosh.